



# Institute of Business Management

## Sample Test Paper

### For Bachelor's and Master's Programs

#### General Instructions

1. Please write your candidate #, name, father's name, program and group on top of your answer sheet with the pencil provided to you.
2. The test is divided into six parts as follows. Each part is composed of a number of short items.

Part	Contents	Items	Time
I	Vocabulary	25	10 minutes
II	Structure & Written Expression	15	05 minutes
III (Section 'A')	Reading Comprehension	(Q# 1 to 10)	05 minutes for reading
(Section 'B')	Writing Ability	(Q# 11 to 20)	05 minutes for questions 05 minutes
IV	Problem Solving	25	20 minutes
V	Number / Letter Series	15	05 minutes
VI	General Knowledge	15	05 minutes
<b>Total</b>		<b>115</b>	<b>60 minutes</b>

3. You will be given separate instructions for each part.
4. The Instructor will tell you when to start work on any part of the test and when to stop.
5. Any evidence of cheating or non-compliance with instructions will disqualify you from the test.
6. There should be only one letter representing the answer. In case more than one letter is written for the same item, your answer will be treated as wrong.
7. There will be negative marking in all parts of the test. For each wrong answer 1/3 point shall be deducted.
8. A blank sheet will be provided with the answer sheet to do your rough work. The sheet must be returned with the answer sheet.
9. In order to select your appropriate choice, **please darken the block [A], [B], [C], [D]**, accordingly.
10. You will not write anything anywhere in the test booklet. All answers must be given on the answer sheet.

**PLEASE DO NOT TURN THIS PAGE UNTIL YOU ARE INSTRUCTED TO DO SO.**

# **PART-I**

## **VOCABULARY**

**Time : 10 Minutes**

**Items : 25**

**Negative Marking**

**Direction: For each underlined word, four answer choices are given as A, B, C & D. Choose the closest word or phrase from the choice that means the same.**

1. **Child Specialists** are known as:  
A. **Pediatricians**  
B. Dermatologists  
C. Oncologists  
D. Radiographers
  
2. As the teams were evenly matched, it was difficult to **foretell** the outcome.  
A. argue  
B. **predict**  
C. discuss  
D. influence
  
3. Vegetables are **a necessary** component of a well balanced diet.  
A. **essential**  
B. pleasant  
C. abundant  
D. delicious
  
4. Plastic has replaced many metal parts, because it is **lighter**.  
A. not as rare  
B. not as costly  
C. **not as heavy**  
D. not as rigid

### **EXPLANATION 1: 'Child Specialists'**

Now look at the given example # 1. What does the underlined word '**Child Specialists**' stand for? The letter "A" is the right answer.

If you do not know the meaning of a certain word, do not waste your time thinking about it. Go on to the next item (s). Come back to the left out item (s) in this part if you have time left during this part of the test.

All of the 25 items are spread over 2 to 3 pages on which you should work during the allotted 10 minutes after the Instructor tells you to begin. As soon as the Instructor says "stop" lay down your pencil.

**Please do not turn this page until you are instructed to do so.**



## **PART-III**

### **READING COMPREHENSION**

#### **Section-A**

**Reading: 5 Minutes**  
**Question: 5 Minutes**  
**Items : 10**  
**Negative Marking**

**Directions :** This part contains a passage, you are to read it carefully.

**When answering the questions, you will not be allowed to refer back to the passage.**

**The questions are based on what is stated or implied.**

In this part of the test you will be given 5 minutes to read a passage on any general topic.

You must try to retain names, facts, figures and other salient features contained therein. You must **NOT**, however, underline or mark the passage, nor must you use unfair means and jot down these figures anywhere.

While reading the passage you will **NOT** be allowed to refer **to the questions which follow.** And while answering the questions you will **NOT be allowed to refer to original passage.**

This section has two portions, section **A & B**. First 10 questions are from the **reading passage** **Section 'A'** and **Section 'B'** which follows on the same part numbered (11-20)

**Please do not turn this page until you are instructed to do so.**

# WRITING ABILITY

## SECTION-B

**Time : 5 Minutes**  
**Items : 10**  
**Negative Marking**

Directions: This section consists of a number of sentences in each of which some word or phrase is missing. Each sentence is followed by four alternative versions (A, B, C & D). Select the alternative you consider most appropriate to fill in the blanks to complete the sentences.

1. Harvard \_\_\_\_\_ a school for men, but now it is co-educational.

was used

- A. **used to be**
- B. was used to
- C. was used to be
- D. was uesd

**Please do not turn this page until you are instructed to do so.**

## PART-IV

### PROBLEM SOLVING

Time : 20 Minutes

Items : 25

Negative Marking

**DIRECTION :** Solve each of the following problems, then indicate the correct answer on the answer sheet by darkening either the block **A, B, C, & D.**

**Q.1** 35% of a number is 14. What is the number?

**Solution:** Here  $35/100$  of the number is 14.  
The number =  $100/35 \times 14 = 40$   
A = 42, B=58, C=45, D=40

**Q.2** I bought a house for Rs. 160 and sold it for Rs. 200. What percent did I gain?

**Solution:** On Rs. 160 I gained Rs.  $200 - \text{Rs.}160 = 40$   
On Rs. One I gained Rs.  $40/160$ .  
On Rs. 100 I gained Rs.  $40/160 \times 100 = 25\%$   
A = 20, B = 25, C = 45, D = 32,

**Q.3** A man earns Rs. 450 in a month and spends 85% of his income. What does he save?

**Solution:** He spends 85% of Rs. \_\_\_\_\_ %  
Which is equal to  $85/100 \times \text{Rs.} 45 = \text{Rs.} 382 (1/2)$   
He saves Rs.  $450 - \text{Rs.} 382(1/2) = \text{Rs.} 67 (1/2) = 67.50$   
A = 57.50, B = 47.50, C = 67.50, D = 50.67

**Q.4** In ten years the population of a town increased from 59375 to 61750, find the percentage of the increase?

**Solution :** The total increase =  $61750 - 59375 = 2375$   
Population of 59375 increase by 2375.  
Population as 100 increase by  $(2375 \times 100) / 59375 = 4$   
Thus the increase is 4%  
A = 3%, B = 2%, C = 1.5%, D = 4%

All items in this part of the test include problem solving sums and quick mathematics. You are to begin only when the Instructor says so, and you must stop writing when the Instructor says, "stop". For all rough work you may use the blank sheet provided with the answer sheet.

**Please do not turn this page until you are instructed to do so.**

**PART-V**

**NUMBER/LETTER SERIES**

**Time: 5 Minutes**  
**Items : 15**  
**Negative Marking**

**DIRECTION:** Study the series of numbers given below. Workout the pattern of each series and identify the next number in the series stated below, darken a suitable block, according to your choice:

Question Series					Answer Series				
					A	B	C	D	
1.	A	F	J	M	O	L	P	O	M
					<b>The correct answer is B</b>				
2.	Y	V	S	P	M	O	D	J	F
					<b>The correct answer is C</b>				
3.	3	9	15	21	27	33	43	39	41
					<b>The correct answer is A</b>				

**Please do not turn this page until you are instructed to do so.**

## PART-VI

### GENERAL KNOWLEDGE

**Time: 5 minutes**

**Items: 15**

**Negative Marking**

**Direction: Choose the correct answer:**

1. The portrait of Mona Lisa is in an Art Gallery in:

- A) **Paris**
- B) Rome
- C) Copenhagen
- D) New York

2. Wimbledon is famous for:

- A) **Tennis**
- B) Soccer
- C) Swimming
- D) Hockey

3. Secretary General of UN is:

- A) Colin Powell
- B) **António Guterres**
- C) Jaswant Singh
- D) Hilary Clinton

4. The World Trade Centre was attacked on:

- A) **September 11, 2001**
- B) October 7, 2001
- C) August 11, 2001
- D) October 17 2001

**The darkened options are correct answers**

**PLEASE RETURN THIS QUESTION PAPER AND PENCIL AFTER FINISHING YOUR PAPER**